


DATE: August 3, 1999  
TO: James L. App, City Manager  
FROM: Dennis J. Cassidy, Chief of Police   
SUBJ: Audio/Video Equipment Bid Award

NEEDS: For the City Council to consider awarding the bid for patrol car audio/video monitoring equipment to the low bid contractor, Hans Berger Enterprises.

- FACTS:
1. The City of Paso Robles Police Department, with City Council approval, applied for and received a 1998/99 Federal Local Law Enforcement Block Grant in the amount of \$35,000 for specific equipment purchases identified in the grant application process.
  2. Most of the award was spent during the 1998/99 fiscal year for equipment purchases, including a new Digital Audio Tape recording system and the Live Scan Fingerprinting system.
  3. \$10,000 of the grant award was carried forward to the 1999/00 fiscal year for the purpose of purchasing two (2) in-car audio/video monitoring systems.
  4. The City purchasing policy requires a bid process for the purchase of the audio/video equipment. The bid closed June 17, 1999, and the low contract bid was submitted by Hans Berger Enterprises, with the product brand being Mobile-Vision In-Car Video Systems.
  5. The bid price for the audio/video systems came in approximately \$2,000 below our estimated cost. Additional one time equipment purchases in accordance with grant guidelines for front line law enforcement purposes will be made with the remaining funds.

**ANALYSIS &  
CONCLUSION:**

The Paso Robles Police Department had originally purchased eight (8) in-car audio/video monitoring systems under the same Federal grant during the 1997/98 fiscal year. The product selected at that time came from Eagle Eye Technologies, Inc. While the Department has been satisfied with the product, we felt that the service of the product after purchase could be better. We elected to go to bid to select a new provider to purchase the last two systems, which will complete our in-car audio/video monitoring equipment project. Hans Berger Enterprises was the lowest bidder out of two companies. After carefully inspecting the equipment to be provided and reviewing the bid proposal by Hans Berger Enterprises, the Police Department recommends acceptance of the bid.

**POLICY  
REFERENCE:** City purchasing policy.

**FISCAL  
IMPACT:**

\$10,000.00 in awarded Federal grant money.

**OPTIONS:**

1. Approve resolution awarding the bid for purchase of in-car audio/video monitoring equipment.
2. Amend, modify or reject the above option.

**RESOLUTION NO. 99-XXX**

**A RESOLUTION OF THE CITY COUNCIL OF THE CITY OF  
EL PASO DE ROBLES AWARDING THE BID FOR POLICE  
IN CAR AUDIO/VIDEO MONITORING EQUIPMENT  
TO HANS BERGER ENTERPRISES**

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WHEREAS, the City Council of El Paso de Robles did authorize the Police Department to purchase audio/video monitoring equipment for police patrol vehicles; and

WHEREAS, the City was awarded grant funds to pay for in-car audio/video monitoring equipment; and

WHEREAS, those grant funds have been received by the City and previously appropriated for the purpose of purchasing in-car audio/video monitoring equipment; and

WHEREAS, Hans Berger Enterprises was the lowest bidder for providing the in-car audio/video equipment; and

WHEREAS, the Police Department recommends awarding the bid to Hans Berger Enterprises.

NOW, THEREFORE, BE IT HEREBY RESOLVED that the City Council of the City of El Paso de Robles does award the bid for in-car audio/video equipment to Hans Berger Enterprises.

PASSED AND ADOPTED by the City Council of the City of El Paso de Robles this 3rd day of August, 1999 by the following vote:

AYES:

NOES:

ABSTAIN:

ABSENT:

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Duane J. Picanco, Mayor

ATTEST:

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Sharilyn M. Ryan, Deputy City Clerk